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Code	Item	Description	Price (Euro)
A01	Wine Description in Chinese	A description of the	150
		Wine in Word, PDF and	
		HTML	
A02	Winetasting with 25-30 Importers in	We will organize	900
	Guangzhou for up to 6 wines	participants and venue	
		and personal. The	
		winery is responsible to	
		deliver the wines (A03	
402	Condition of Electrics of Mine to China	or A11)	200
A03	Spedition of 5 bottles of Wine to China	Air Transport wit valid	200
		custom Rules of 5	
		sample bottles (Price for wine	
		excluded)	
A04	Article in social media featuring wine,	We are accredited to	500
704	wines or company	publish articles in	300
	Willes of company	relevant social media	
A05	Wine Featuring in WineSong Winelist	Using Weixin lists	200
A06	Booking of Tasting Studio for 1 week	Tasting studio in	800
7.00	without personal	Guangzhou available	
		after November 2019	
A07	Booking of Tasting Studio for 1 week with	Tasting studio in	1,800
	WineSong personal	Guangzhou available	
		after November 2019	
A08	Winetasting with 25-30 Importers outside	In collaboration with	1,300
	Guangzhou	Interwine	
A09	Presentation (f2f) of 1-6 wines to an	We will organize a	200
	Importer	meeting with the	
		importer to brief about	
		the wines	
A10	Presentation mailing) of wine to the	We will use mail and	200
	Importers in the database of WineSong	Weixin to reach the	
	(Ca. 250)	importers	
A11	Offer of a Wine In WineSongs online shop	This is an excellent	The winery will sell the bottles to
	(240 bottles test import)	method to try the	WineSong with 50% of exwork price
		market on a cost	and invoice to be paid after 12 months
A15	Comprehensive Properties Pasters	sharing model	
A15	Comprehensive Promotion Package		